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Viking Assigns Hanbaek Aerospace as Series 400 Twin Otter Sales Representative for Korea

Paris, France, June 15th, 2015: Viking Air Limited of Victoria, British Columbia, has assigned Hanbaek Aerospace of Seoul, South Korea, as the Twin Otter Series 400 sales representative for the Republic of Korea (ROK). Hanbaek will be responsible for all new commercial and military sales of the Series 400 Twin Otter aircraft in-country.

With a depth of experience in the military acquisition process, Hanbaek is perfectly positioned to assist Viking with bidding the Twin Otter Guardian 400 military variant for force improvement projects within the ROK. Hanbaek’s extensive connections within the Korean aerospace industry will also be an asset for developing the regional commuter segment in which the Twin Otter Series 400 excels.

“With the help of Hanbaek, we are excited to be tapping into the Series 400 Twin Otter’s market potential in Korea,” said Peter Walker, Viking’s regional sales director for Asia Pacific. “We feel the Twin Otter Guardian 400 in particular will be an asset to the Korean military for special missions and maritime surveillance, so aligning with Hanbaek’s military expertise should prove to be advantageous to Viking.”

About Hanbaek Aerospace:

Founded in 2012, Hanbaek Aerospace is a Seoul-based consulting company focused on improving the military capabilities of the Republic of Korea (ROK) by developing cooperative partnerships with foreign aerospace and defense companies.

About Viking:

The Series 400 Twin Otter is the best-selling next generation turbo-prop aircraft in its class, with Viking aircraft sold and delivered to 26 countries worldwide. Viking provides OEM support for the global fleet of de Havilland legacy aircraft (DHC-1 through DHC-7) and forms part of Westerkirk Capital Inc, a Canadian private investment firm with substantial holdings in the hospitality, aviation, and real estate sectors.

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VIKING is the manufacturer of the Twin Otter Series 400 aircraft, and provides complete support for the de Havilland legacy fleet.

